Message Text

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67

ORIGIN COME-00

INFO OCT-01 EA-11 ISO-00 AID-20 CIAE-00 EB-11 FRB-02

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R 232048Z NOV 73 FM SECSTATE WASHDC TO AMEMBASSY MANILA

CONFIDENTIAL STATE 230811

E.O. 11652: GDS TAGS: BMEP, RP

SUBJ: PROPOSED PHILIPPIE NUCLEAR POWER PLANT

REF: MANILA'S 12922

- 1. DISCUSSION WITH TERRELL ARNOLD PRECIPITATED COMMERCE PROJECT REVIEW WITH WORLD BANK, BURNS & ROE, EBASCO, AND BECHTEL.
- 2. ALL THREE ENGINEERING FIRMS FEEL THAT THE AWARD FOR CONSULTING SERVICES WILL GO TO A U.S. FIRM. BURNS & ROE AND EBASCO HAVE SUBMITTED PROPOSALS. BECHTEL WILL DECIDE THIS WEEK ON WHETHER THEY WILL BID. ALL THREE FIRMS FEEL THAT PHILIPPINE GOVERNMENT PREFERS U.S. EQUIPMENT; HOWEVER, EXPRESSED CONCERN WITH REQUIRED GOP TERMS OF FINANCING. ONE FIRM STATED BELIEF THAT BEST EXIM LOAN REPAYMENT TERMS MIGHT BE 15 YEARS COMPARED TO TERMS STATED IN CONFIDENTIAL

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REFERENCE. FIRMS DO NOT FEEL THAT CANADIANS WOULD

BE SERIOUS FACTOR IN THIS INITIAL CONSULTANT
SELECTION PHASE UNLESS THEY COME
IN WITH COMPLETE
PACKAGE OFFERING ENGINEERING SERVICES, NUCLEAR POWER
PLANT EQUIPMENT, AND LONG-TERM CONCESSIONARY
FINANCING.

3. UNDERSTAND EXIM HAS ISSUED COMMITMENT ONE OF THE FIRMS FOR FEASIBILITY AND SITE INVESTIGATION STUDY ONLY AND THAT NO GOP REQUEST FOR PROJECT FINANCING HAS BEEN RECEIVED. WORLD BANK ADVISES THAT GOP HAS NOT FORMALLY REQUESTED PROJECT FINANCING; FURTHER, U.S. FIRMS FEEL THAT WORLD BANK HAS TO DATE NOT FINANCED NUCLEAR PROJECT EQUIPMENT AND THEREFORE DOUBT THAT THEY WOULD IN THIS CASE.

4.TE WORLD
BANK'S KNAPP HAS NOT YET RETURNED TO
WASHINGTON FROM TRIP.

5. COMMERCE WILL ADVISE WHEN BECHTEL'S DECISION

KNOWN AND OF ANY OTHER PROJECT DEVELOPMENTS. WILL ALSO APPRECIATE INFORMATION RELATING TO CANADIANS EFFORT.KISSINGER

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To: MANILA

Type: TE

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